BRENNAN & CHATTERTON
ESTATES

Our Selling Fees

Unlike many corporate agencies, Brennan and Chatterton Estates is entirely independent and has complete discretion regarding how our fees are determined. Recognising that not only is every property different, but so too are the preferences of each Vendor, we are not constrained by rigid fee structures and have the flexibility to agree a fee which all parties are comfortable with.

Unless provided to the contrary in our agency agreement, our sales commission is generally only paid when the sale of a property completes, and there are no up-front costs.

We would be delighted to discuss our services with you and will provide a bespoke fee proposal when we provide you with our free valuation.

If you would like us to provide you with a complimentary valuation of your property, please contact us.

Referral Fees we receive from Third Party Providers

We believe in complete transparency and fairness on all matters, including in respect of all fees which we may potentially receive from third parties.

We are routinely asked by buyers and sellers for recommendations regarding which service providers to use for their purchase / sale. Our recommendations are always based on our experience of which service providers we believe are most appropriate for the specific transaction. For example, if a transaction is urgent, we will recommend service providers who have capacity to act quickly. If meeting the service provider is important for the buyer / seller, we will recommend a service provider who has a local office.

Certain service providers offer a fee, commission or benefit to Brennan and Chatterton / our employees for recommending their services. Whilst we recommend these services because we believe that you will benefit from them, you are under no obligation to use them.

We **always** recommend considering multiple options before any instruction and to comprehensively read the third parties' terms and conditions.

Referral fee payments should always be separate to any fees which you are obliged to pay.

We currently receive referral fees from:

- Fuller Associates in connection with their surveying services (typically £30-£60).
- Willow Finance in connection with their financial services advice (typically our fee is circa 20% of Willow's Commission).
- Ascoli Finance in connection with their financial / lifetime mortgage services (typically a John Lewis voucher).
- JTM in connection with EPCs (typically £20)
- 'Removals' in connection with their removal services (a discretionary fee, typically between £50 - £200).
- Kingsley Bond LLP in relation to their legal services, typically between £200 - £400 (plus VAT).
- Lifetime Legal in relation to their Anti-Money Laundering checks of approximately £20.
- Conveyancing Panel Management Limited, trading as conveyancing Conveybuddy. The referral fee is typically between £200-£400.

The service provider should always provide full details of any referral fee prior to their instruction, but fees do vary so if in doubt, always ask the relevant provider.